



DRY BULK FREIGHT TRADER

Located in Luxembourg

Cobelfret is a well-established group of dry bulk shipping companies with offices in Luxembourg, Singapore, and Antwerp. We operate worldwide a time-chartered and owned fleet of about 100 vessels ranging from handysizes to capesizes .

For our freight trading department in **Luxembourg**, we are looking for an experienced **Dry Bulk Freight Trader (M/F)**.

Function description:

Within this function, your main objective will be to expand our dry bulk cargo and tonnage book. Therefore you will:

- Be handling the day-to-day chartering of our cargoes and vessels;
- Be closely following the market in the Atlantic basin and actively looking for trading opportunities;
- Be improving existing and developing relationships with customers and suppliers;
- Be involved in the negotiations of period vessels and contracts of affreightment;
- Be looking for commercial solutions to operational problems.

Your profile:

- You have at least 3 years of relevant shipping experience; ideally as a chartering executive or freight trader;
- You hold a relevant degree or diploma, ideally in Maritime Sciences;
- You are fluent in English;
- You are dynamic and client oriented with good communication skills;
- You are a good team player;
- You have sound commercial awareness and excellent negotiation skills;
- You have the ability to make decisions under pressure as well as demonstrate excellent reasoning and analytical skills;
- You are flexible, accurate and reliable.

Our offer:

Cobelfret offers a permanent contract in a dynamic and international company. If you are interested, please send your resume and letter of application to recruitment.lux@cldn.com with reference "Dry Bulk Freight Trader".